

Message Text

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PAGE 01 DAMASC 00118 080851Z
ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-07 /030 W
-----080901Z 112574 /15/42

R 061329Z JAN 77
FM AMEMBASSY DAMASCUS
TO USDOC
INFO SECSTATE WASHDC 1215
AMEMBASSY ATHENS

UNCLAS DAMASCUS 0118

C O R R E C T E D C O P Y (OMISSION PARA 1 LAST LINE)

ATHENS FOR RTDO

E.O. 11652: N/A
TAGS: BEXP, EWWT, SY
SUBJECT: POSSIBLE TRADE OPPORTUNITY: OIL PORT

1. PRIVATE SYRIAN BUSINESSMAN HAS INFORMED EMBASSY OF POSSIBLE TRADE OPPORTUNITY FOR US FIRMS FOR CONSTRUCTION OF AN OIL PORT ON A TURNKEY BASIS. ACCORDING TO SOURCE, SYRIAN GOVERNMENT HAS DECIDED TO REPLACE SMALL OIL PORT (ONE BERTH CAPABLE OF RECEIVING 35,000 TON TANKER, AND STOARGE TANKS WITH TOTAL CAPACITY OF 60,000 TONS) IN LATAKIA WITH A LARGER FACILITY ABOUT 15 KM. NORTH OF LATAKIA ADJACENT TO NAVAL BASE OF MINA-AL-BEIDA. NEW FACILITY WOULD HAVE TWO BERTHS, EACH CAPABLE OF HANDLING ONE 50,000 TON TANKER, AND STOARGE CAPACITY OF 100,000 TONS (TO BE RAISED TO 500,000 TONS LATER). ESTIMATED PROJECT COST: 15-25 M. US DOLLARS; EXECUTION DATE: 2-3 YEARS.

2. SINCE THERE IS NEITHER A PIPELINE NOR A REFINERY
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IN THE VICINITY OF MINA-AL-BEIDA, AND NO PLANS AS FAR AS WE KNOW TO BUILD SUCH FACILITIES THERE, EMBASSY ASSUMES OIL PORT WILL RECEIVE IMPORTED REFINED PRODUCTS.

3. SOURCE SAYS A SPECIAL INTERMINISTERIAL COMMITTEE HEADED BY MINISTER OF PETROLEUM AND MINERAL RESOURCES DARWISH WILL REVIEW OFFERS AND AWARD

CONTRACT. COMMITTEE, SOURCE SAYS, PREFERS TO CONSIDER
OFFERS ON GRE-A-GRE BASIS AND PROBABLY WILL NOT LET INTERNATIONAL
TENDER UNLESS PRIVATE DISCUSSIONS WITH FOREIGN FIRMS
PROVE UNSATISFACTORY. PROJECT, ONCE UNDERTAKEN, WILL BE
UNDER
ADMINISTRATION OF SYRIAN ARAB DISTRIBUTION CO. FOR
OIL PRODUCTS (SADCOP)/LATAKIA DIVISION; SADCOP IS SYRIAN
GOVERNMENT AGENCY RESPONSIBLE FOR SALE AND DISTRIBUTION
OF REFINED PETROLEUM PRODUCTS.

4. ACTION REQUESTED: USDOC AND RTDO/ATHENS TO NOTIFY
INTERESTED US FIRMS. PLEASE INFORM EMBASSY ASAP OF ANY
EXPRESSIONS OF INTEREST BY US FIRMS.

MURPHY

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CONSTRUCTION, PETROLEUM, TRADE OPPORTUNITY REPORTS, PETROLEUM TRANSPORTATION, PORT FACILITIES, PROGRAMS (PROJECTS), CARGO SHIPS
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Copy: SINGLE
Sent Date: 06-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
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Secure: OPEN
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Subject: POSSIBLE TRADE OPPORTUNITY: OIL PORT
TAGS: BEXP, EWWT, BTIO, SY
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